

**SDS
International**

Federal Supply Service

Authorized Federal Supply Schedule Price List

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage!, a menu-driven database system. The INTERNET address for GSA is GSAAdvantage.gov.

Multiple Award Schedule

Federal Supply Group: MAS

Contract Number: **GS-00F-0077M**

(Incorporates all modifications through PO-A812 dated February 03, 2020)

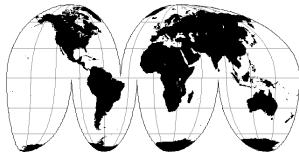
For more information on ordering from Federal Supply Schedules click on the FSS Schedules at fss.gsa.gov.

Period Covered by Contract: July 1, 2002 through June 30, 2022

SDS International, Inc.
1380 Central Park Blvd, Suite 203
Fredericksburg, VA 22401
POC: Bruce A. Miller
bamiller@sdslink.com
Phone: 540-424-5926 FAX 540-736-4600
www.sdslink.com

Business Size: Service Disabled Veteran Owned Small Business

Currently employs 38 personnel



Customer Information:

1a. Awarded Special Item Numbers (SINs):

SINs and Descriptions
SIN 541330ENG - Engineering Services
SIN 541380 - Testing Laboratory Services
SIN 541420 - Engineering System Design and Integration Services
SIN 54151S - Information Technology Professional Services
SIN 541611 - Management and Financial Consulting, Acquisition and Grants Management Support
SIN 541715 - Engineering Research and Development and Strategic Planning
SIN OLM – Order-Level Materials

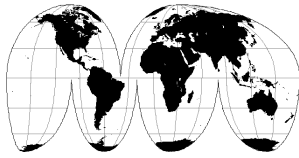
1b. Identification of the lowest priced rate and labor category title for each SIN:

Refer to pages 24 to 26 within the pricelist.

1c. Descriptions of all corresponding commercial job titles with experience, function responsibility and education: Refer to pages 7 to 23 within the pricelist.

2. Maximum Order:

• SIN 541380, OLM - \$250,000
• SIN 54151S - \$500,000



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| <ul style="list-style-type: none">• SINS 541330 ENG, 541420, 541611, 541715 – \$1,000,000 |
|--|

3. Minimum Order: For all SINS is **\$100.00**.

4. Geographic Scope of Contract: Domestic Delivery - The 48 contiguous states and the District of Columbia, Alaska, Hawaii, all US Territories and possessions and the Commonwealth of Puerto Rico.

5. Point of Production:

SDS International, Inc.
1380 Central Park Blvd, Suite 203
Fredericksburg, VA 22401

6. Government Net Prices (discounts already deducted).

7. Quantity Discounts. None.

8. Prompt payment terms. Net 30 Days. Information for Ordering Offices: Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions

9a. Government purchase cards. Are accepted at or below the micro-purchase threshold.

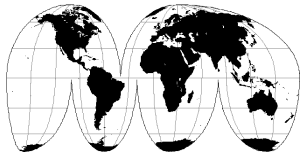
9b. Government purchase cards. Are accepted above the micro-purchase threshold.

10. Foreign items. None.

11a. Time of delivery. The contractor shall deliver to destination within the number of calendar days after receipt of order (ARO), as set forth below.

SINS: 541330ENG, 541380 OLM, 541420, 54151S, 541611, 561715 - Within 45 days from receipt of order or upon agreement between SDS International, Inc. and the Ordering Activity.

11b. Expedited delivery. When the Federal Supply Schedule contract delivery period does not meet the bona fide expedited delivery requirements of an ordering agency, agencies are encouraged, if time permits, to contact the contractor for the purpose of



obtaining accelerated delivery. The contractor shall reply to the inquiry within 3 workdays after receipt. (Telephonic replies shall be confirmed by the contractor in writing.) If the contractor offers an accelerated delivery time acceptable to the ordering agency, any order(s) placed pursuant to the agreed upon accelerated delivery time frame shall be delivered within this shorter delivery time and in accordance with all other terms and conditions of the contract.

11c. Overnight and 2-day delivery. Not Applicable

11d. Urgent Requirements. When the Federal Supply Schedule contract delivery period does not meet the bona fide urgent delivery requirements of an ordering agency, agencies are encouraged, if time permits, to contact the contractor for the purpose of obtaining accelerated delivery. The contractor shall reply to the inquiry within 3 workdays after receipt. (Telephonic replies shall be confirmed by the contractor in writing.) If the contractor offers an accelerated delivery time acceptable to the ordering agency, any order(s) placed pursuant to the agreed upon accelerated delivery time frame shall be delivered within this shorter delivery time and in accordance with all other terms and conditions of the contract.

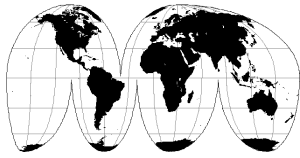
12. FOB Point: Destination

13a. Ordering address:

SDS International, Inc.
1380 Central Park Blvd, Suite 203
Fredericksburg, VA 22401

POC: Bruce A. Miller
bamiller@sdslink.com
540-424-5926

13b. Ordering Procedures: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's) are found on Federal Acquisition Regulation (FAR) 8405-3.



14. Payment address:

SDS International, Inc.
1380 Central Park Blvd, Suite 203
Fredericksburg, VA 22401
POC: Bruce A. Miller

15. Contractor Commitments, Warranties and Representations: For the purpose of this contract, commitments, warranties and representations include, in addition to those agreed to for the entire schedule contract:

- (1) Time of delivery/installation quotations for individual orders;
- (2) Technical representations and/or warranties of products concerning performance, total system performance and/or configuration, physical, design and/or functional characteristics and capabilities of a product/equipment/service/software package submitted in response to requirements which result in orders under this schedule contract.
- (3) Any representations and/or warranties concerning the products made in any literature, description, drawings and/or specifications furnished by the Contractor.

16. Export packing charges. N/A

17. Terms and conditions of Government purchase card acceptance. Yes, Government Purchase Cards are accepted.

18. Terms and conditions of rental, maintenance, and repair. N/A

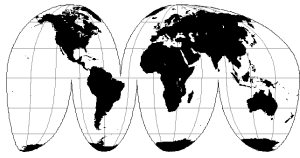
19. Terms and conditions of installation. N/A

20. Terms and conditions of repair parts. N/A

20a. Terms and conditions for any other services. N/A

21. List of service and distribution points. N/A

22. List of participating dealers. N/A



23. Preventive maintenance. N/A

24a. Special attributes. N/A

24b. 508 Compliance. If applicable, Section 508 compliance information on the supplies and services in this contract are available in Electronic and Information Technology (EIT) at the following:

www.sdslink.com

The EIT standard can be found at: www.Section508.gov/.

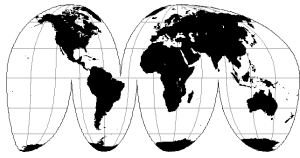
25. Data Universal Number System (DUNS) number. 54-1739797

26. System for Award Management (SAM) database. Expiration Date: 7-16-2020.

27. Descriptions of Professional Services and Pricing.

(a) Information Technology Professional Services (545151S)

The services of analysts for the purpose of accomplishing requirements definition, researching change proposals, prioritization of requirements, technical evaluation and test & evaluation of software. This includes integration testing and the development of realistic operational testing procedures, which generate recommendations for corrections and improvement. Subject matter experts are employed for the purpose of ensuring final acceptance of a product which meets or exceeds both design requirements and user expectations



IT Professional Services Labor Categories

Executive Analyst:

Minimum/General Experience: More than fifteen (15) years of experience related to tasks required.

Functional Responsibility: Highly knowledgeable regarding specific operational systems and able to provide support in requirements development and definition processes related to acquisition. Demonstrated proficiency in preparing and editing materials and documentation related to operations analysis, information systems processing and data base management. Major staff experience working operational readiness, planning, communications, or training functions.

Minimum Education: Masters Degree in related field. Experience may be substituted depending upon the extent related to program.

General IT Manager:

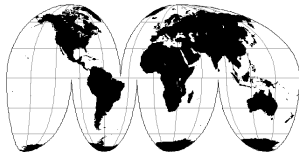
Minimum/General Experience: More than twelve (12) years of experience related to tasks required.

Functional Responsibility: Analyze user needs and software requirements to determine feasibility of design within time and cost constraints. Confer with systems analysts, engineers, programmers and others to design systems and to obtain information on project limitations and capabilities, performance requirements and interfaces. Coordinate software system installation and monitor equipment/applications functioning to ensure specifications are met. Provides management oversight over product development to include cost, schedule and technical requirements. Develop detailed development schedules and manage effort to meet delivery milestones.

Minimum Education: Masters Degree in related field. Experience may be substituted depending upon the extent related to program.

Senior IT Engineer Manager:

Minimum/General Experience: More than ten (10) years of experience related to tasks required.



Functional Responsibility: Design, develop and modify software systems, using scientific analysis and mathematical models to predict and measure outcome and consequences of design. Determines systems performance standards. Consult with customers about software system design and maintenance. Will participate in software requirements development, product reviews, testing, configuration control, problem reporting and resolution, and change control. Will audit, monitor, evaluate, and report on subcontractor and consultant activities.

Minimum Education: Masters Degree in Computer Science or related field. Experience may be substituted depending upon the extent related to program.

Senior IT Engineer:

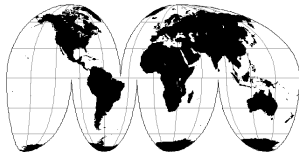
Minimum/General Experience: More than eight (8) years of experience related to tasks required in the application of users' needs to the design, development and testing and evaluation of computer software.

Functional Responsibility: Develops, modifies, and maintains complex programs. Recommends the redesign of programs, investigates and analyzes feasibility and program requirements, and develops programming specifications. Determines systems performance standards. Provides technical support to project team members and junior staff. Consults with customers about software system design and maintenance. Will participate in software requirements development, product reviews, testing, configuration control, problem reporting and resolution, and change control. Typically reports to a senior manager.

Minimum Education: Masters Degree in Computer Science or related field. Experience may be substituted depending upon the extent related to program.

Principal IT Architect/Engineer:

Minimum/General Experience: More than twelve (12) years of experience related to tasks required. Has high level of diverse technical experience relating to studying and analyzing systems needs, development, analysis and re-engineering. Has skills and experience related to business management, systems engineering, operations research and management engineering. Highly knowledgeable regarding specific operational systems



and able to provide support in requirements development and definition processes related to acquisition.

Functional Responsibility: Top level technical expert supporting unlimited end user groups. Works with user groups to solve business problems with available technology.

Minimum Education: Masters Degree in related field. Experience may be substituted depending upon the extent related to program.

Senior Analyst Manager:

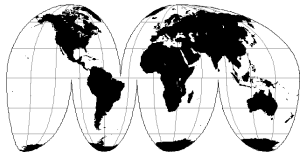
Minimum/General Experience: More than ten (10) years of experience related to tasks required. Skilled in analysis collection and evaluation. Highly knowledgeable regarding specific operational systems and able to provide support in requirements development and definition processes related to acquisition. Demonstrated proficiency in preparing and editing materials and documentation related to operations analysis, information systems processing and data base management. Major staff experience working operational readiness, planning, communications, or training functions.

Functional Responsibility: Provide operational subject matter expertise in support of assessment activities to include analysis, testing, demonstrations, modeling and simulation activities. Develop and evaluate inputs for data collection plans based on measures of effectiveness and performance development. Assist with planning and conduct of emergent projects to include development of project documents, preparation of project budget plans, coordinate with services and agencies as designated, and execution of the project plan.

Minimum Education: Masters Degree in related field. Experience may be substituted depending upon the extent related to program.

Analysis Manager:

Minimum/General Experience: More than eight (8) years of experience related to tasks required. Highly qualified expert in analysis operations with extensive demonstrated experience in implementing and managing analysis support and analysis training programs. Significant experience related to defense activities. Ability to prepare, manage, schedule and edit materials and documentation related to government



publications. Considerable knowledge of data base management and information processing. Military experience desirable. Qualified for security clearance. Computer proficiency.

Functional Responsibility: Develops analysis plans, policies and procedures to execute all contracted analysis activities, and directs analysis activities. Ensures approval, publication, and distribution of monthly, weekly, and daily analysis reports. Performs regular analytical functions as required. Works with professional, management and sponsoring personnel to perform analytical functions and services. Organizes, trains and supervises personnel under his/her authority. Establishes and provides 24 hours a day support to all personnel involved in analysis activity including field surveys and studies at other assigned locations. Identifies analysis requirements.

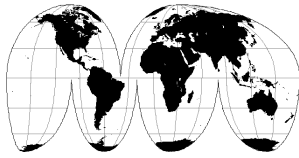
Minimum Education: MBA or M.S. in related fields or equivalent professional experience.

Senior Analyst:

Minimum/General Experience: More than eight (8) years of experience related to tasks required. Demonstrated capability in performing analysis of operations supporting military or civilian programs. Significant experience related to defense activities. Considerable experience and knowledge of data base management and information processing; applications programs and programming; preparing and materials and documentation related to government publications is desired. Qualified for security clearance. Computer proficient. Military experience desirable.

Functional Responsibility: Develops and executes analysis plans and programs. Identifies, obtains, coordinates and maintains necessary analysis requirements. Performs field studies, surveys, and analysis functions, researches and responds to questions. Prepares reports and presentations, drafts sensitive communications, assists in resolving issues, enters data into systems, publishes and distributes monthly, weekly, and daily analysis reports, performs regular analytical functions as desired. Works with professional, management and sponsoring personnel.

Minimum Education: MBA or M.S. in related fields or equivalent professional experience.



Staff Analyst:

Minimum/General Experience: More than eight (8) years of experience related to tasks required. Demonstrated capability in performing analysis operations supporting military or civilian programs. Experience related to defense activities. Ability to prepare materials and documentation related to government publications. Considerable knowledge of database management and information processing; applications programs and programming. Qualified for security clearance. Computer proficiency. Military experience desirable.

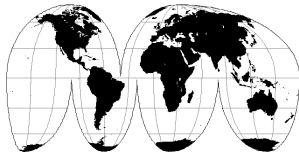
Functional Responsibility: Analyzes areas of concern and presents feasible alternatives and recommendations based on thorough research and analyses. Under general supervision, participates in developing and execution of analysis plans and programs. Prepares monthly, weekly, and daily analysis reports for publication. Prepares reports and presentations, drafts sensitive communications, and assists in resolving issues. Performs regular analytical functions as required.

Minimum Education: Bachelor's Degree in related fields or equivalent professional experience.

Analyst:

Minimum/General Experience: 5-8 years of experience in related discipline acceptable substitution. Demonstrated capability in performing analysis operations supporting military or civilian program. Ability to prepare materials and documentation related to government publications. Specialized training or experience supplemented by training in technical writing, editing or management in related fields required. Qualified expert in analysis operations with extensive demonstrated experience in implementing and managing analysis support and analysis training programs. Qualified for security clearance. Computer Proficiency. Military service desirable.

Functional Responsibility: Analyzes areas of concern and presents feasible alternatives and recommendations based on thorough research and analyses. Drafts monthly, weekly, and daily analysis reports. Under general supervision, prepares reports and presentations, drafts sensitive communications, assists in resolving issues, and enters data into systems. Collects, compiles and assembles data by performing field studies, surveys, interviews, or other required research. Performs regular analytical functions as required.



Minimum Education: Bachelor's Degree in related fields or equivalent professional experience.

Associate Analyst:

Minimum/General Experience: 1-3 years of experience related to tasks required. Demonstrated capability in performing analysis operations supporting military or civilian programs. Ability to prepare materials and documentation related to government publications. Knowledge of database management and information processing; applications programs and programming. Ability to communicate and work cooperatively with staff and clients. Qualified to receive a security clearance. Computer literate. Prior military experience desired.

Functional Responsibility: Provides research, writing and editing support for analysis projects. Assists in the preparation and support of data organization and presentation. Performs analytical functions as required under the general supervision of an Analyst, Staff Analyst, Senior Analyst, or Analysis Manager

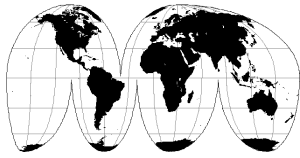
Minimum Education: High School or Associate's degree in related fields or equivalent professional experience.

Analyst Technician:

Minimum/General Experience: Up to two (2) years of experience related to tasks required. Demonstrated capability in performing analysis operations supporting military or civilian programs. Ability to prepare materials and documentation related to government publications. Knowledge of database management and information processing; applications programs and programming. Qualified to receive a security clearance. Computer literate. Prior military experience desired.

Functional Responsibility: Supports the preparation of reports, presentations, and correspondence. Assists with the collection, compilation, and assemblage of data by performing the required research. Performs analytical functions as required under the general supervision of an Analyst, Staff Analyst, Senior Analyst, or Analysis Manager.

Minimum Education: High School or Associates degree in related fields or equivalent professional experience.



(b) Professional Services - (SINs 541330ENG, 541380, 541420, 541611, 541715)

Professional Services Labor Categories:

Principal Engineer/Analyst/Scientist:

Minimum/General Experience: More than ten years of qualified experience in engineering/analysis/scientific operations with extensive experience relevant to directing, planning and conducting projects and training programs.

Functional Responsibility: Responsible for providing highly specialized expertise in an engineering, analysis, or scientific endeavor. Capable of directing a highly technical and complex project through out all levels of its development. Considerable creative thought required in the successful accomplishment of a "state of the art" project.

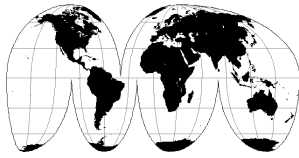
Qualifications: MBA or M.S. in related fields or equivalent professional experience. Qualified for security clearance. Military experience desirable. Computer (PC) proficiency required.

Engineer/Analyst/Scientist Director:

Minimum/General Experience: More than ten years of qualified experience in engineering/analysis/scientific operations with extensive experience relevant to directing, planning and conducting projects and training programs.

Functional Responsibility: Oversees development of plans, programs and procedures to execute SDS operations, and provides high level direction to all assigned functional activities. Exercises senior management authority over assigned SDS personnel conducting program operations, support functions, field activities, studies and operations at assigned locations. Alternatively, may provide extensive expertise in a sparsely populated and highly specialized field of engineering, analysis or scientific endeavor.

Qualifications: MBA or M.S. in related fields or equivalent professional experience. Qualified for security clearance. Military experience desirable. Computer (PC) proficiency required.



Senior Engineer/Analyst/Scientist Manager:

Minimum/General Experience: More than eight years of qualified expert experience in engineering/analysis/scientific operations with extensive experience relevant to directing, planning and conducting projects and training programs.

Functional Responsibility: Responsible for the management and supervision of complete projects or studies of broad scope and complexity. Alternatively, may provide extensive expertise in a narrow or well-defined field of engineering, analysis or scientific endeavor. Complexity of assignments typically requires considerable creativity and judgement to devise approaches to accomplish work, resolve design and operational problems, and make decisions in situations where standard methodology, procedures, and techniques may not be applicable. Allowed to exercise limited discretion on unusual or controversial problems or policy matters. May supervise or train personnel and be assisted by junior personnel.

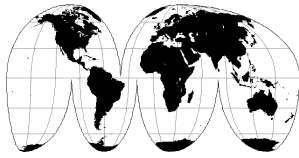
Qualifications: MBA or M.S. in related fields or equivalent professional experience. Qualified for security clearance. Military experience desirable. Computer (PC) proficiency required.

Engineer/Analyst/Scientist Manager:

Minimum/General Experience: More than eight years of qualified expert experience in engineering/analysis/scientific operations with extensive experience relevant to directing, planning and conducting projects and training programs.

Functional Responsibility: Plans and accomplishes complete projects or studies of broad scope and complexity. Complexity of assignments typically requires considerable creativity and judgement to devise approaches to accomplish work, resolve design and operational problems, and make decisions in situations where standard methodology, procedures, and techniques may not be applicable. Supervisor provides advice on unusual or controversial problems or policy matters. Completed work is reviewed for compliance with overall project objectives. May supervise or train personnel and be assisted by lower level technicians.

Qualifications: MBA or M.S. in related fields or equivalent professional experience. Qualified for security clearance. Military experience desirable. Computer (PC) proficiency required.



Senior Operations & Training Subject Matter Expert:

Minimum/General Experience: More than eight years of professional experience. Qualified expert in field operations with extensive experience relevant to identifying, planning and implementing operational and training programs. Graduate of appropriate technical courses. Six years experience in operations involving real-world activities related to task required. Experience in active theater of operations desirable.

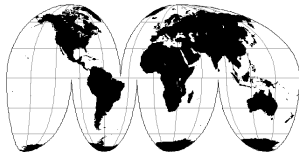
Functional Responsibility: Subject Matter Expert in an operational field related to assigned tasking. Organizes, trains and evaluates personnel under his/her supervision. Responsible for estimating of work, materials, and logistic support requirements within assigned area and personnel scheduling. Coordinates with all operations functions. Develops courseware lesson plans, schedules training, provides academic instruction and refresher training, and evaluates student and instructor performance. Responsible for training program safety and protection of corporate/government resources. Assists in evaluating course training and progress. Develops and administers basic and advanced courses of instruction.

Qualifications: Bachelor's Degree in related field or equivalent professional experience. Qualified for security clearance. Military experience desirable. Computer (PC) proficiency required.

Senior Engineer/Analyst/Scientist:

Minimum/General Experience: More than six years of qualified experience in engineering, analysis or scientific operations with extensive experience relevant to directing, planning and conducting projects and training programs.

Functional Responsibility: Performs non-routine and complex assignments involving responsibility for planning and conducting a complete project of relatively limited scope and conducting a complete project of relatively limited scope or a portion of a larger and more diverse project. Selects and adapts plans, techniques, designs, or layouts. Contacts personnel in related activities to resolve problems and coordinates the work; reviews, analyses, and integrates the technical work of others. Supervisor outlines objectives, requirements, and design approaches; completed work is reviewed for technical adequacy and satisfaction of requirements. May train and be assisted by lower level technicians.



Qualifications: MBA or M.S. in related fields or equivalent professional experience. Qualified for security clearance. Military experience desirable. Computer (PC) proficiency required

Staff Operations & Training Subject Matter Expert:

Minimum/General Experience: Five to eight years' experience in operations support involving real-world activities related to task required. Experience in active theater of operations desirable. Considerable knowledge in a specific field such as equipment operations, information processing, etc., and ability to prepare, manage, schedule and edit materials and documentation.

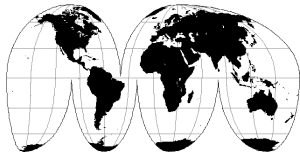
Functional Responsibility: Subject Matter Expert in an operational field related to assigned tasking. Organizes and directs support for operations specialists conducting planning, training or operational activities. Accountable for collecting, organizing and maintaining data, records, documentation, videos and project-related information. Plans for, schedules and operates general and specialized equipment, which may include vehicles, cranes, small boats, Electro-optical devices, training devices, computers, instructional devices and other support assets. Organizes, trains, supervises and evaluates personnel assigned to support team activities. Responsible for team safety and protection of resources. Moderate supervision.

Qualifications: Bachelor's Degree in related field or equivalent professional experience. Qualified for security clearance. Military experience desirable. Computer (PC) proficiency required.

Staff Engineer/Analyst/Scientist:

Minimum/General Experience: Five to six years of qualified expert experience in engineering, analysis or scientific operations with extensive experience relevant to directing, planning and conducting projects and training programs.

Functional Responsibility: Performs non-routine assignments of substantial variety and complexity, using operational precedents, which are not fully applicable. Such assignments, which are typically parts of broader assignments, are screened to eliminate unusual design problems. May also plan such assignments. Relieves technical advice from supervisor. Work is routinely reviewed for technical adequacy. May be assisted by



lower level technicians and have frequent contact with professionals and others within the establishment.

Qualifications: Bachelor's Degree in related fields or equivalent professional experience. Qualified for security clearance. Military experience desirable. Computer (PC) proficiency required.

Engineer/Analyst/Scientist:

Minimum/General Experience: Three to five years of qualified expert experience in engineering, analysis or scientific operations with extensive experience relevant to directing, planning and conducting projects and training programs.

Functional Responsibility: Performs assignments that are not completely standardized or prescribed. Selects or adapts standard procedures or equipment, using fully applicable precedents. Receives initial instructions, equipment requirements, and advice from supervisor as needed; performs recurring work independently; work is routinely reviewed for technical adequacy or conformity with instructions.

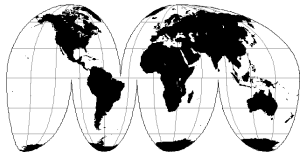
Qualifications: Bachelor's Degree in related fields or equivalent professional experience. Qualified for security clearance. Military experience desirable. Computer (PC) proficiency required.

Associate Engineer/Analyst/Scientist:

Minimum/General Experience: One to three years of qualified expert experience in engineering operations with extensive experience relevant to directing, planning and conducting projects and training programs.

Functional Responsibility: Performs standardized or prescribed assignments involving a sequence of related operations. Follows standard work methods on recurring assignments but received explicit instructions on unfamiliar assignments; technical adequacy of routine work is reviewed on completion; non-routine work may be reviewed in progress.

Qualifications: High School or Bachelor's degree in related fields or equivalent professional experience. Qualified for security clearance. Military experience desirable. Computer (PC) proficiency required.



Engineer/Analyst/Scientist Technician:

Minimum/General Experience: Up to one year of qualified expert experience in engineering, analysis or scientific operations with extensive experience relevant to directing, planning and conducting projects and training programs.

Functional Responsibility: Performs simple routine work under close supervision or from detailed procedures. Work is checked in progress or on completion.

Qualifications: High School or Associate's degree in related fields or equivalent professional experience. Qualified for security clearance. Military experience desirable. Computer (PC) proficiency required.

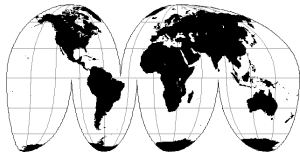
**Supporting Labor Categories Incidental to and in Support of
Professional Services**

Business Specialist:

Minimum/General Experience: One to two years experience in accounting and/or administrative fields. Business administration professional certification is acceptable substitution.

Functional Responsibility: Performs general administrative duties: answers telephone, greets visitor, maintains appointment calendars, files and records, operates computer/word processing and other standard office equipment. Performs specialized services such as personnel processing. Sends and receives facsimiles, tracks personnel locations and status. Maintains and updates files and libraries. Coordinates and drafts publications files and maintains resources library; and does related office and clerical work as required.

Qualifications: High School or Associates degree in related fields or equivalent professional experience. Qualified for security clearance. Computer (PC) proficiency required.

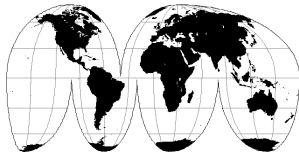


Associate Business Specialist:

Minimum/General Experience: One to two years experience in accounting and/or administrative fields. Business administration professional certification is acceptable substitution.

Functional Responsibility: Monitors the telephone system; takes accurate messages and distributes them to the appropriate personnel. Handles facsimile, copy, filing, and mailing requests from staff members. Assists in the preparation of proposals, reports, letters, and marketing materials. Tracks personnel locations and status. Assists in the organization, control and distribution of administrative paperwork. Performs data entry. Handles related administrative and clerical work as required.

Qualifications: High School or Associates degree in related fields or equivalent professional experience. Qualified for security clearance. Computer (PC) proficiency required.



(c) Professional Services (SIN 541611)

Professional Services Labor Categories:

Executive Analyst:

Minimum/General Experience: More than fifteen (15) years of experience related to tasks required.

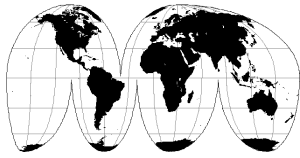
Functional Responsibility: Highly knowledgeable regarding specific operational systems and able to provide support in requirements development and definition processes related to acquisition. Demonstrated proficiency in preparing and editing materials and documentation related to operations analysis, information systems processing and data base management. Major staff experience working operational readiness, planning, communications, or training functions.

Minimum Education: Masters Degree in related field. Experience may be substituted depending upon the extent related to program.

Senior Analyst Manager:

Minimum/General Experience: More than ten (10) years of experience related to tasks required. Skilled in analysis collection and evaluation. Highly knowledgeable regarding specific operational systems and able to provide support in requirements development and definition processes related to acquisition. Demonstrated proficiency in preparing and editing materials and documentation related to operations analysis, information systems processing and data base management. Major staff experience working operational readiness, planning, communications, or training functions.

Functional Responsibility: Provide operational subject matter expertise in support of assessment activities to include analysis, testing, demonstrations, modeling and simulation activities. Develop and evaluate inputs for data collection plans based on measures of effectiveness and performance development. Assist with planning and conduct of emergent projects to include development of project documents, preparation of project budget plans, coordinate with services and agencies as designated, and execution of the project plan.



Minimum Education: Masters Degree in related field. Experience may be substituted depending upon the extent related to program.

Analysis Manager:

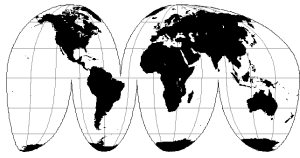
Minimum/General Experience: More than eight (8) years of experience related to tasks required. Highly qualified expert in analysis operations with extensive demonstrated experience in implementing and managing analysis support and analysis training programs. Significant experience related to defense activities. Ability to prepare, manage, schedule and edit materials and documentation related to government publications. Considerable knowledge of data base management and information processing. Military experience desirable. Qualified for security clearance. Computer proficiency.

Functional Responsibility: Develops analysis plans, policies and procedures to execute all contracted analysis activities, and directs analysis activities. Ensures approval, publication, and distribution of monthly, weekly, and daily analysis reports. Performs regular analytical functions as required. Works with professional, management and sponsoring personnel to perform analytical functions and services. Organizes, trains and supervises personnel under his/her authority. Establishes and provides 24 hours a day support to all personnel involved in analysis activity including field surveys and studies at other assigned locations. Identifies analysis requirements.

Minimum Education: MBA or M.S. in related fields or equivalent professional experience.

Senior Analyst:

Minimum/General Experience: More than eight (8) years of experience related to tasks required. Demonstrated capability in performing analysis of operations supporting military or civilian programs. Significant experience related to defense activities. Considerable experience and knowledge of data base management and information processing; applications programs and programming; preparing and materials and documentation related to government publications is desired. Qualified for security clearance. Computer proficient. Military experience desirable.



Functional Responsibility: Develops and executes analysis plans and programs. Identifies, obtains, coordinates and maintains necessary analysis requirements. Performs field studies, surveys, and analysis functions, researches and responds to questions. Prepares reports and presentations, drafts sensitive communications, assists in resolving issues, enters data into systems, publishes and distributes monthly, weekly, and daily analysis reports, performs regular analytical functions as desired. Works with professional, management and sponsoring personnel.

Minimum Education: MBA or M.S. in related fields or equivalent professional experience.

Staff Analyst:

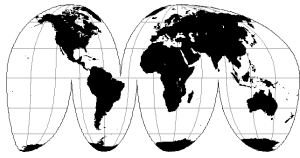
Minimum/General Experience: More than eight (8) years of experience related to tasks required. Demonstrated capability in performing analysis operations supporting military or civilian programs. Experience related to defense activities. Ability to prepare materials and documentation related to government publications. Considerable knowledge of database management and information processing, applications programs and programming. Qualified for security clearance. Computer proficiency. Military experience desirable.

Functional Responsibility: Analyzes areas of concern and presents feasible alternatives and recommendations based on thorough research and analyses. Under general supervision, participates in developing and execution of analysis plans and programs. Prepares monthly, weekly, and daily analysis reports for publication. Prepares reports and presentations, drafts sensitive communications, and assists in resolving issues. Performs regular analytical functions as required.

Minimum Education: Bachelor's Degree in related fields or equivalent professional experience.

Associate Analyst:

Minimum/General Experience: 1-3 years of experience related to tasks required. Demonstrated capability in performing analysis operations supporting military or civilian programs. Ability to prepare materials and documentation related to government publications. Knowledge of database management and information processing; applications programs and programming. Ability to communicate and work

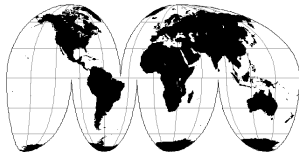


SDS International

cooperatively with staff and clients. Qualified to receive a security clearance. Computer literate. Prior military experience desired.

Functional Responsibility: Provides research, writing and editing support for analysis projects. Assists in the preparation and support of data organization and presentation. Performs analytical functions as required under the general supervision of an Analyst, Staff Analyst, Senior Analyst, or Analysis Manager

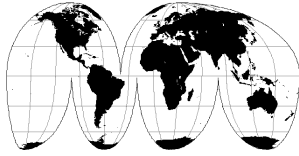
Minimum Education: High School or Associate's degree in related fields or equivalent professional experience.



Information Technology Professional Services Pricing

(Special Item Number 15151S)

IT Labor Categories	7/1/17	7/1/18	7/1/19	7/1/20	7/1/21
	To	To	To	To	To
	6/30/18	6/30/19	6/30/20	6/30/21	6/30/22
On Site Rates:					
Executive Analyst	\$203.73	\$207.80	\$211.96	\$216.20	\$220.52
Senior IT Engineer Mgr	\$145.20	\$148.11	\$151.07	\$154.09	\$157.17
Senior IT Engineer	\$133.92	\$136.60	\$139.33	\$142.12	\$144.96
Principal IT Architect/Eng	\$160.05	\$163.25	\$166.51	\$169.84	\$173.24
Senior Analysis Manager	\$121.55	\$123.98	\$126.46	\$128.99	\$131.57
Analysis Manager	\$109.96	\$112.16	\$114.40	\$116.69	\$119.02
Senior Analyst	\$102.53	\$104.58	\$106.67	\$108.81	\$110.98
Staff Analyst	\$89.36	\$91.15	\$92.97	\$94.83	\$96.73
Analyst	\$76.65	\$78.18	\$79.75	\$81.34	\$82.97
Associate Analyst	\$60.15	\$61.36	\$62.58	\$63.83	\$65.11
Analyst Technician	\$42.86	\$43.72	\$44.59	\$45.48	\$46.39
Off Site Rates:					
Executive Analyst	\$330.16	\$336.77	\$343.50	\$350.37	\$357.38
General IT Manager	\$252.62	\$257.68	\$262.83	\$268.09	\$273.45
Senior IT Engineer Mgr	\$235.12	\$239.82	\$244.62	\$249.51	\$254.50
Senior IT Engineer	\$216.87	\$221.21	\$225.63	\$230.15	\$234.75
Principal IT Architect/Eng	\$195.19	\$199.09	\$203.07	\$207.13	\$211.28
Senior Analysis Manager	\$143.72	\$146.59	\$149.52	\$152.51	\$155.56
Analysis Manager	\$135.54	\$138.25	\$141.52	\$143.83	\$146.71
Senior Analyst	\$123.04	\$125.50	\$128.01	\$130.57	\$133.19
Staff Analyst	\$107.24	\$109.39	\$111.58	\$113.81	\$116.08
Analyst	\$91.99	\$93.83	\$95.71	\$97.62	\$99.58
Associate Analyst	\$72.18	\$73.62	\$75.09	\$76.59	\$78.12
Analyst Technician	\$51.44	\$52.47	\$53.52	\$54.59	\$55.68



Professional Services Pricing

(SINs 541330ENG, 541380, 541420, 541611, 541715)

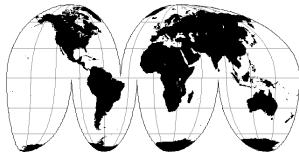
Professional Services Labor Categories	7/1/17	7/1/18	7/1/19	7/1/20	7/1/21
	To	To	To	To	To
	6/30/18	6/30/19	6/30/20	6/30/21	6/30/22

On Site Rates:

Engineer/Analyst/Scientist Director	\$143.27	\$146.13	\$149.06	\$152.04	\$155.08
Senior Engineer/Analyst/Scientist Manager	\$124.80	\$127.29	\$129.84	\$132.44	\$135.08
Engineer/Analyst/Scientist Manager	\$117.76	\$120.11	\$122.52	\$124.97	\$127.47
Senior Operations & Training SME	\$110.50	\$112.71	\$114.96	\$117.26	\$119.61
Senior Engineer/Analyst/Scientist Manager	\$106.87	\$109.00	\$111.18	\$113.41	\$115.67
Staff Operations Training SME	\$97.75	\$99.70	\$101.70	\$103.73	\$105.80
Staff Engineer/Analyst/Scientist	\$93.16	\$95.02	\$96.92	\$98.86	\$100.84
Engineer/Analyst/Scientist	\$79.91	\$81.50	\$83.14	\$84.80	\$86.49
Associate Engineer/Analyst/Scientist	\$62.67	\$63.92	\$65.20	\$66.50	\$67.83
Engineer Technician/Analyst/Scientist	\$44.53	\$45.42	\$46.33	\$47.26	\$48.20
Business Specialist	\$51.19	\$52.22	\$53.26	\$54.33	\$55.41
Associate Business Specialist	\$35.78	\$36.50	\$37.23	\$37.97	\$38.73

Off Site Rates:

Principal Engineer/Analyst/Scientist	\$182.29	\$185.94	\$189.66	\$193.45	\$197.32
Engineer/Analyst/Scientist Director	\$149.22	\$152.20	\$155.24	\$158.35	\$161.52



Senior Engineer/Analyst/Scientist Manager	\$129.96	\$132.56	\$135.21	\$137.91	\$140.67
Engineer/Analyst/Scientist Manager	\$122.67	\$125.12	\$127.62	\$130.17	\$132.78
Senior Operations & Training SME	\$114.90	\$117.20	\$119.55	\$121.94	\$124.37
Senior Engineer/Analyst/Scientist	\$111.29	\$113.52	\$115.79	\$118.10	\$120.47
Staff Operations Training SME	\$101.62	\$103.66	\$105.73	\$107.84	\$110.00
Staff Engineer/Analyst/Scientist	\$97.02	\$98.96	\$100.94	\$102.96	\$105.02
Engineer/Analyst/Scientist	\$83.22	\$84.89	\$86.58	\$88.32	\$90.08
Associate Engineer/Analyst/Scientist	\$65.26	\$66.56	\$67.90	\$69.25	\$70.64
Engineer Technician/Analyst/Scientist	\$46.37	\$47.30	\$48.24	\$49.21	\$50.19
Business Specialist	\$53.20	\$54.27	\$55.35	\$56.46	\$57.59
Associate Business Specialist	\$37.20	\$37.94	\$38.70	\$39.48	\$40.27

Professional Services Pricing

(Special Item Number 541611)

Professional Services

Labor Categories	7/1/17	7/1/18	7/1/19	7/1/20	7/1/21
	To	To	To	To	To
	6/30/18	6/30/19	6/30/20	6/30/21	6/30/22

On Site Rates:

Executive Analyst	\$190.13	\$193.93	\$197.81	\$201.77	\$205.80
Senior Analysis Manager	\$110.55	\$112.76	\$115.01	\$117.31	\$119.66
Analysis Manager	\$102.63	\$104.69	\$106.78	\$108.91	\$111.09
Senior Analyst	\$81.50	\$83.13	\$84.79	\$86.49	\$88.22
Staff Analyst	\$62.57	\$63.82	\$65.09	\$66.40	\$67.72
Associate Analyst	\$50.44	\$51.45	\$52.48	\$53.53	\$54.60